



IBM

00M-195

IBM Security Solutions Sales Mastery(R) Test v1

QUESTION: 41

You're involved in a highly competitive Enterprise Single Sign-On sale and the main competition is Oracle (with Passlogix v-GO underpinning their solution). They have spread the word that TAM E-SSO required a server and that they have a superior design because their solution is all client code. How would you respond?

- A. v-GO doesn't work very well, with a lot of customer complaints about it.
- B. v-GO is an appliance and therefore is not very flexible, in terms of meeting customers' specific needs.
- C. As a client-server solution, TAM E-SSO scales better than v-GO, v-GO requires an Active Directory (AD) Schema extension and they load down the AD infrastructure to do what otherwise would be done with the proper technology - a server.
- D. V-Go hasn't been certified by DARPA and TAM E-SSO has.

Answer: C

QUESTION: 42

What is Open Web Application Security Project (OWASP)?

- A. OWASP is a for-profit group focused on improving the security of application software.
- B. OWASP is a worldwide free and open community focused on improving the security of databases.
- C. OWASP is a special IBM team made up of IBM Rational AppScan security experts, focused on improving security of Web applications.
- D. OWASP is a worldwide free and open community focused on improving the security of application software.

Answer: D

Reference:

https://www.owasp.org/index.php/Main_Page

QUESTION: 43

Which of the following is NOT one of the major client benefits for IBM's cloud-based security services?

- A. Security expertise for management of on premise devices.
- B. Lower up-front capital investment and deployment costs.
- C. Lower cost of operational management.
- D. Integrated security and global analytics.

Answer: A

Explanation:

Option A is the correct answer because on premise devices have almost nothing to do with cloud based security services.

QUESTION: 44

What does IBM Rational AppScan include in the product for ease of usability?

- A. An easy-to-use external USB cable that allows it to connect directly to the server.
- B. An easy-to-use scan wizard to help clients get started quickly.
- C. An easy-to-use command-line interface language that compiles into an executable script.
- D. An easy-to-use mainframe interface that uses screen scrapping technologies.

Answer: A

Reference:

<ftp://public.dhe.ibm.com/common/ssi/ecm/en/rab14001usen/RAB14001USEN.PDF>

QUESTION: 45

Which of the following statements is true about IBM Rational AppScan Enterprise Edition?

- A. IBM Rational AppScan Enterprise Edition offers all the functionality of all the AppScan products combined in a single edition.
- B. Rational AppScan Source Edition automates build testing, delivers comprehensive defect analysis, and offers environment-specific recommendations for fixing network security flaws.
- C. IBM Rational AppScan Enterprise is a zero footprint thin client that provides centralized control with advanced application scanning, remediation capabilities, executive security metrics and dashboards, key regulatory compliance reporting, and seamless integration with the desktop version.
- D. IBM Rational AppScan Enterprise Edition offers composite analysis testing and runtime analysis testing to its users.

Answer: B

QUESTION: 46

How are issues identified by IBM Rational AppScan?

- A. The IBM Rational AppScan tool identifies issues by listing the type of vulnerability and which pages contain the vulnerability.

- B. IBM Rational AppScan uses an encrypted hex-byte file to send the results back to the corporate security cluster.
- C. Issues are not identified by IBM Rational AppScan; they are automatically fixed.
- D. IBM Rational AppScan sends the results back to the mainframe TSO session for further processing

Answer: A

Reference:

<http://www-304.ibm.com/industries/publicsector/fileservice?contentid=167364>

QUESTION: 47

At a regional security event sponsored by an IBM Business Partner, an IBM Security salesperson delivers a presentation. One of the clients expresses significant interest in the IBM Security Virtual Server Protection for their ESX Servers. This client requests technical configuration information. What action should the IBM Security seller take?

- A. Recommend a meeting between the client and the Business Partner seller/System Engineer team to evaluate the client's configuration needs.
- B. Instruct the client to call IBM Security Techline to discuss configuration options.
- C. Schedule an onsite meeting between the Business Partner seller and IBM SE to evaluate the client's network and configuration needs.
- D. Schedule an onsite meeting between the client and IBM SE to discuss the pros and cons of the IBM Security Virtual Server Protection for VMware solution.

Answer: A

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